**WHO ARE WE LOOKING FOR?**

The Converse Operational Lead (Seasonal Execution Lead) works on end-to-end aspects of seasonal order management. In this role, you take care of Pre/In season readiness and Post season closure. You will help create a healthy order book to enable a successful shipping season.

With your analytical approach, you own and distribute periodic reporting to create pro-active business insights. You will have the opportunity to evolve and develop new reportings in line with business evolution and needs.

In close alignment with commercial and operations teams, you will optimize in-season demand supply match with the goal achieving revenue and shipping targets. Driving inventory efficiency, whilst working to keep the marketplace healthy.

Within this environment there is a need to be intuitive and self-driving.

**WHAT YOU WILL WORK ON!**

* Drive orderbook health: Partner across the integrated marketplace with commercial, operations and finance teams to coordinate and drive orderbook management activities.
* Support orderbook quality: Coordinate and implement orderbook reconciliation activities and policy governance, incl. central execution of cancelations. Rectify SAP issues where needed.
* Demand/Supply balance: Help drive a healthy inventory position by central inventory (re)allocation.
* Goal setting: Support submission of shipment goals and synchronize & optimize shipment plans – aligned to financial goals, marketplace and supply chain reality.
* Shipping: Ensure DC inbound receipts & distribution capacity is aligned to marketplace needs & planned shipment flow. Highlight issues if any.
* Build Management and ad hoc reporting: Provide essential team members with analysis and business insights. Support periodic management / governance reporting.
* Drive the execution of standard methodology returns processes.
* Continuously improve existing reporting for greater efficiency & visibility. Help shape future oriented data and analytics platforms. Drive standardization and automation of existing and new processes and tools.

**WHO YOU WILL WORK WITH**

You are part of a team of 6 people, all reporting to the Seasonal Execution Manager. You will connect in with a broad range of other functions, to gain information or drive actions.

**WHAT YOU BRING?**

* Supply Chain experience
* Commercial background
* Technical skills: Excel (expert level); SAP experience preferred & Tableau is a plus
* Project management and/or process improvement experience